

<b>TITLE OF THE COURSE:</b>	International Business Law
<b>Course code:</b>	VAM6002
<b>Course group:</b>	C
<b>Faculty:</b>	Faculty of Economics and Management
<b>Study program:</b>	International Economics; Marketing and International Commerce
<b>Level:</b>	Master's
<b>Semester:</b>	Autumn
<b>ECTS credits:</b>	6
<b>Language of instruction</b>	English
<b>Course lecturer/s:</b>	Dr. Paulius Čerka
<b>Short course description:</b>	<p>This course examines some legal aspects of the organisation of transnational business activities, especially transnational corporations. Thus, the focus is on international business networks, involving control of activities in more than one country, whether through ownership links, long-term contracts, and licences or franchises. It does partly cover international commercial sales or trade. The general theme is the legal aspects of the globalisation of business, and although the focus of the course is legal, it is interdisciplinary, in that there are significant overlaps with issues in international relations, sociology, economics, and business management. The legal issues covered will also involve a mixture of subjects, including international law, company law, commercial law, and European Community Law.</p>
<b>Course content:</b>	<p>Colloquium – 20 %;  Individual research report and its presentation – 30 %;  Exam – 50 %.</p>
<b>Grading and evaluating student work in class and/or at the final exam:</b>	<ol style="list-style-type: none"> <li>1. Concept of international law. Key Issues</li> <li>2. Issues of international business dispute resolution.</li> <li>3. The regulation of labour relations and the burden of risks in business.</li> <li>4. Corporate Incorporation and Management Structure.</li> <li>5. Comparison of business models of affiliates and subsidiaries.</li> <li>6. Shareholders' agreements.</li> <li>7. The tension between management bodies and participants.</li> <li>8. CISG 1980 convention.</li> <li>9. UNIDROIT contract principles.</li> <li>10. New York Convention on Arbitration.</li> <li>11. Provisions of the Double Tax Convention.</li> <li>12. Constant habitat concept.</li> </ol>

	<p>13. Taxation of profits in trade.  14. Business Transaction Financing Models.  15. INCOTERMS application.</p>
<p><b>Required reading and additional study material</b></p>	<p>1. 2005 Naylor, .P. A. Business Law in the Global Market Place: the effects on international business Butterworth-Heinemann  2. 2009 Bishop, B. European Union Law for International Business: An Introduction Cambridge University Press  3. 1982 Convention of International Sale of Goods, Vienna UN  4. 2000 UNIDROIT principles of international contracts UNIDROIT  6. 2010 OECD Model convention on Income and on Capital OECD  Additional study materials:  1. 2003 Sarkar, R. Transnational business law: a development law perspective. Kluwer Law International  2. 1999 Frisch, D., Bhala, R. Global business law: principles and practice. Carolina Academic Press.  3. 1999 Davidson, D. V., Knowles, B. E., Forsythe, L. M., Jespersen, R. Comprehensive business law: principles and cases. Course Technology</p>
<p><b>Additional information (if applicable)</b></p>	