COURSE DESCRIPTION

| Course code | Course group | Volume in ECTS credits |
|-------------|--------------|------------------------|
| EKM6011 | С | 6 |

| Course type (compulsory or optional) | Compulsory |
|--------------------------------------|-----------------------------|
| Course level (study cycle) | Master (postgraduate) level |
| Semester the course is delivered | 2 |
| Study form (face-to-face or distant) | Face-to-face |

Course title in Lithuanian

Elgsenos ir eksperimentinė ekonomika

Course title in English

Behavioral and Experimental Economics

Short course annotation in Lithuanian

Dalykas jungia tiek teorinius, tiek praktinius užsiėmimus, siekiant į ekonomikos teorijoje kylančius klausimus atsakyti per realių eksperimentų kūrimo procesus, metodiką ir gautų rezultatų interpretavimą. Kursas paremtas pavyzdinių eksperimentų atvejų analize, praktiniais eksperimentais ir paties modelio, reikalaujančio bazinių matematinių-statistinių įgūdžių panaudojimo, kūrimu. Eksperimentinės ekonomikos kurso turinys: rinkų optimizavimas, sprendimų priėmimas ir rizikingos situacijos, informacijos asimetrija, žaidimų teorijos taikymas, viešųjų prekių rinkos elgsenos ypatybės, ekonominių eksperimentų programavimas, derybiniai eksperimentai, aukcionai, neuroekonomika, balsavimo ir politiniai eksperimentai ir kt.

Short course annotation in English

This course will stress the interaction of theory and experiment, seeking to relate questions in the theory of markets, games, and decisions to issues in experimental design, analysis and interpretation of results. Course uses a combination of hands-on learning in laboratory experiments, analysis of theory and Socratic roundtable discussions of readings. It will cover topics such as decision making, bargaining, public goods, market design, auctions, game theory, theories of fairness and learning, neuro-economics, designing, programming and interpreting experiments and etc.

Prerequisites for entering the course

Microeconomics, Macroeconomics, Statistics, Mathematics

Course aim

Course aim is to provide knowledge for ability to project and execute economic experiment by showing following competencies: to understand and use in practise basic economic models; to form principles and stages of economic experiment; to project economic experiment; to use mathematic-econometric method in computing, analysing and interpreting the results of experiments.

| Study program | Course outcomes | Criteria of learning | Study | Evaluation |
|--------------------|--------------------|-------------------------------------|-----------------|--------------------|
| outcomes | Course outcomes | achievement evaluation | methods | methods |
| 1.Knowledge | 1. Understand, | The student is able to explain the | Teaching | Work control |
| and | explain basic | essence of functioning in different | methods: real | during |
| understanding | economic models | economic models, the influence | time economic | seminars/lectures, |
| explaining and | | of experiment variables to final | experiments; | Written |
| applying | | lesuits. | moderation of | assessment |
| economics, | | | discussions; | (during |
| modern | | | visual | examination); |
| economics and | | | presentation of | assessment of |
| international | | | information | model analysis, |
| economics | | | (explanation, | independent |
| characterizing, | 0 H :: | | illustration); | teamwork. |
| evaluating | 2. Use in practice | Student is able to create model in | lecture-based | Assessment of |
| economic | models | practice. | case analysis; | written |
| processes and | models. | | formulation | independent |
| policy in the | | | and | teamwork model |
| context of social | | | explanation of | anarysis |
| and business | | | problem-based | |
| science (politics, | | | examples and | |
| law, finance and | | | questions; | |

Links between study program outcomes, course outcomes, citeria of learning achievement evaluation, study methods, and learning evaluation methods

| management). | | | moderation of | |
|---|---|--|--|---|
| 3. Ability to analyze and develop research and assess original ideas of the international economic processes critically and apply economic | 3. Form principles and stages of economic experiment | The student is able to set up the plan of economic experiment | case studies; consultations. <i>Learning</i> <i>methods:</i> experiments; discussions; analysis of problem-based examples and questions; consultations; | Work control during seminars/lectures, Written assessment (during examination); assessment of model analysis, independent teamwork |
| models in conducting applied and inter- disciplinary research | 4. Project economic experiment | The student is able to create the description of economic experiment | analysis of written cases and examples; group discussion on | Assessment of written independent teamwork model analysis |
| 8.Ability to present summarized data, findings, conclusions of the | 4. Use mathematic- econometric method in computing | The student is able to describe economic models using mathematic methods | seminar tasks; collective student work while preparing a | Assessment of written independent teamwork model analysis |
| research or economic performance reports to professional and non professional audience in national language and at least in one foreign language | 5. Analyze and interpret the results of experiments | The student is able to assess the reliability of experiments | presentation; oral self- reflection; independent student work: search and analysis of information in educational literature, periodicals, statistical documents. | Work control during seminars/lectures, Written assessment (during examination); assessment of model analysis, independent teamwork. |

Links between course outcomes and content

| Course outcomes | Content (topics) |
|--|---|
| Course outcomes1. Understand, explain basic economic models2. Use in practice basic economic models3. Form principles and stages of economic experiment4. Use mathematic-econometric method in computing5. Analyse and interpret the results of | Content (topics)1.Introduction to experimental economics2.Markets optimization3.Decision making in the environment of limited information4.Asymmetric information5.Applications of Game theory6.Economic behavior and experimental methods7.Basic programming of economic experiments8.Double-Auction Markets0.Double-Auction Markets |
| 5. Analyse and interpret the results of experiments | 9.Posted-Offer Markets 10.Bargaining experiments 11.Auctions 12.Public goods 13.Valuation of externalities 14.Voting and "political" experiments 15.Individual decisions and risky situations 16.Neuroeconomics |
| | 6.Economic behavior and experimental methods 7.Basic programming of economic experiments |

Distribution of workload for students (contact and independent work hours)

| Seminars 30 | |
|-------------|--|

| Individual students work | 100 |
|--------------------------|-----|
| Total: | 160 |

Structure of cumulative score and value of its constituent parts

Seminar tasks– 20 %; Independent teamwork (*to create the project of economic experiment and prepare an oral presentation of it's results*) – 30 %; Examination - 50 %.

| No. | Publicati | Authors of publication and title | Publishing house | Number of copies in | |
|-------------------------|-----------------|---|-------------------------------|---------------------|--|
| | on year | Authors of publication and the | Publishing nouse | University library | |
| | Basic materials | | | | |
| 1. | 1995 | Hagel, J., & A. Roth, <i>The Handbook of Experimental Economics</i> . | Princeton University Press | 2 | |
| 2. | 1993 | Davis, D., & C. Holt, Experimental Economics.,. | Princeton University Press | 2 | |
| Supplementary materials | | | | | |
| | | | | | |

Course programme designed by

dr. Mindaugas Dapkus, Faculty of Economics and Management, Department of Economics; Candidate for Phd. Justinas Kisieliauskas, Faculty of Economics and Management